

## THE PROBLEM

Conventional tourism development is linked to a variety of environmental and socio-economic impacts spanning across terrestrial and coastal environments. It is responsible for billions of dollars of damage to ecosystems worldwide, and often perpetuates distributional inequalities that benefit foreign tourism developers rather than local residents. As the industry continues to grow, conventional tourism operations risk destroying the environments and wildlife that attract travelers in the first place.













**Deforestation** 

Biodiversity

Marine/Coastal Water Resource Degradation Degradation

Loss of Heritage

Economic

### **CURRENT APPROACHES**

Destination communities are turning to tourism initiatives that efforts to help stop the incursion of more resource-extractive industries and exploitation by mainstream tourism developers.







"With mass tourism 15% or less of what customers spend stays local, with adventure travel, 65% stays at the destination."

- Shannon Stowell, CEO of the Adventure **Travel Trade Association** 

# Why aren't well-intentioned travelers booking sustainable travel options?



#### **OUR SOLUTION**

Travelleco is a dual-sided online platform that connects conscientious adventure travelers with verified tours and accommodations that are locally-owned and sustainably-minded in order to motivate a shift toward less extractive and more equitable practices in the travel and tourism industry. By partnering with communitybased, conservation-driven tourism projects, Travelleco makes it safer and more convenient for travelers to book with local responsible alternatives.

#### THE VENTURE



Partner with NGO-sponsored community-based tourism ventures to build their market presence



Use clear sustainability scoring criteria to provide consumers with easy-to-understand info on green practices



Connect travelers to verified responsible travel options



Increase visibility for local businesses to boost their market power



Adventure travel is a type of tourism that is usually carried out in remote locations and entails participation in physical activities that involve perceived risk.

The adventure travel market is expected to

# THE MARKET

US-Based Adventure
Travel (10% Commission)
\$966 Million

Eco-Conscious \$724 Million

Socially Responsible \$290 Million

# THE ADVANTAGE



Build consumer trust through collaboration with established NGOs



Transparent sustainability verification for consumer knowledge



Reduce time spent searching for responsible travel



Lower fees to attract businesses and increase their economic gains



Annie Combs, Kat Orellana, & Deanna Elliott Advisors: Emily Cotter & Mark Buntaine Learn more at ecpctravel.com

## THE IMPACT

Travelleco's unique blend of sustainability commitment, community building, and market expansion of responsible tourism opportunities will have significant effects for travelers and businesses who use our platform.



Economically beneficial to destination



Support for conservation outcomes and community infrastructure



Cultural exchange between locals and tourists who book through the platform



Reduced resource use by more tourists at sustainable operations

